



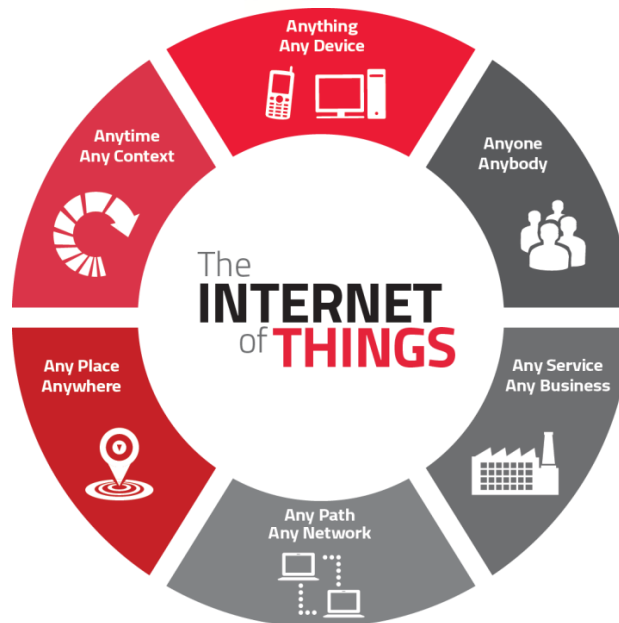
## TGL Articles & Newsletters October 2016

### **The Internet of Things - IoT**

In recent years, there has been an explosion of **innovative logistics technologies** promising to shift the landscape of the supply chain and logistics industry. Among them – and of particular importance considering relevance and viability – is the Internet of Things (IoT).

Forrester, one of the most influential research and advisory firms showed in its IoT research survey that *“over 80% of surveyed firms agreed that IoT solutions will be the most strategic technology initiative for their organization in a decade”*.

But what is it? How can it contribute to the industry? And what is the status of this technology? These are the questions that we will address in this article.



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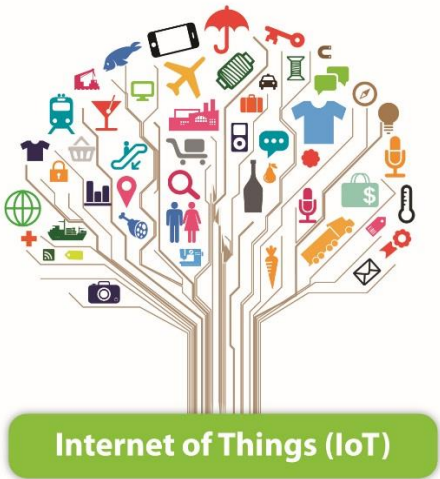
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***What is the Internet of Things (IoT)?***

The Internet of Things (IoT) is the interconnectivity of devices and/or physical objects (mobile devices, vehicles, cargo, etc.) with embedded sensors that collect, transmit and exchange information in real-time over a network (local or internet), regardless of their physical location.

IoT was initially conceptualized in 1982 at Carnegie Mellon University, but had to wait until 1999 when a research group from MIT (AutoID Lab) focused their investigations on RFID (radio-frequency identification) and sensing technologies.

This technology brings life to objects (“things”) by keeping them directly connected to systems, thus allowing continuous recording of the state of the objects (location, temperature, motion, etc.) and data collection that can be used to optimize operations, detect inefficiencies and much more. Gartner, the world’s leading information technology research company forecasted that 6.4 billion “things” will be connected in 2016 (30% up from 2015) and will reach 20.8 billion by 2020.



**Internet of Things (IoT)**

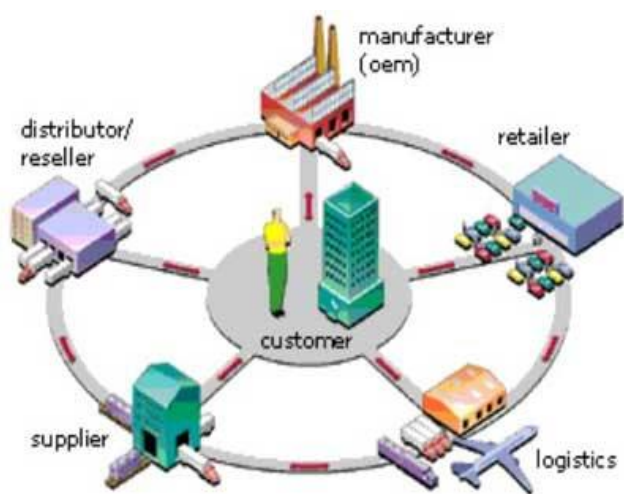
## *How Can IoT Contribute to Supply Chains and Logistics?*

In the complex operation of producing, transporting, warehousing and distributing goods without losing track of them, IoT components like RFID, GPS, temperature sensors, etc. could bring the industry its own “industrial revolution”.

It can do so by enabling businesses to monitor the status of goods in real-time across the supply chain, increasing the speed at which information is gathered and analyzed.

**Benefits include:** increases in operational efficiency, better and faster decision making, and automation of certain business processes.

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## *IoT's Impact on Transportation*

Fleet optimization, safety, and cargo security are at the heart of a profitable and sustainable trucking operation. Trucks equipped with telematics and sensors can measure load capacity and help identify historical spare capacity on certain routes along with providing recommendations to decrease deadhead miles.

From a safety and security perspective, sensors are also able to track and detect damage, hazardous driving patterns, frequency of hard braking, average speed, non-stop traveled distances, and driver fatigue – just to mention a few. Once these events are recorded, the system is able to alert decision makers and drivers if and when necessary.



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## *IoT's Impact on Warehousing*

With the drop in cost and the standardization of RFID labels and RFID antennas (an IoT component), companies can have accurate and real-time inventory. During receiving, storing, and shipping operations - warehouses can use this sensing technology to know what is coming in and going out, what is in the warehouse and where.

For sensitive cargo - like electronics or food and beverages, that require careful handling, temperature and humidity control sensors can alert when mishandling occurs or when temperature and humidity falls outside the required parameters.

The power of the IoT relies on the ability to interconnect “things” and collect accurate data in real time. Connecting each object (and/or device) to a central system allows businesses to gain a new level of visibility and understand their operations like never before.



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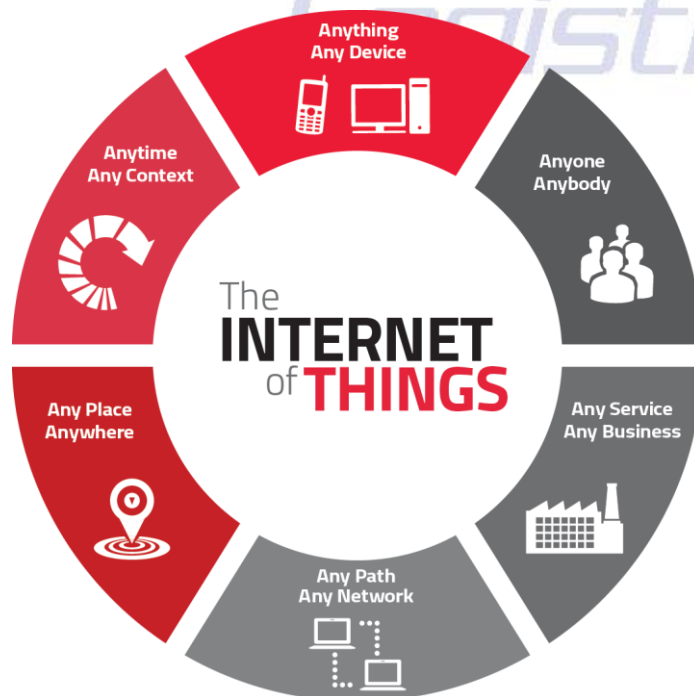
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## IoT's Impact on the Supply Chain as a Whole

### What is the Status of the Internet of Things?

Unlike other logistics technology trends (drones, driverless vehicles, autonomous vessels, etc.), the ecosystem required for IoT to take off is ready. Important factors such as improved battery life, consumerization of sensor technologies, the move towards 5G wireless communications, big data analytics, and the decline of technology costs, have created the ideal conditions for this technology to thrive.

A research survey by Forrester shows that nearly 65% of surveyed firms have deployed or are in the process of implementing IoT solutions.



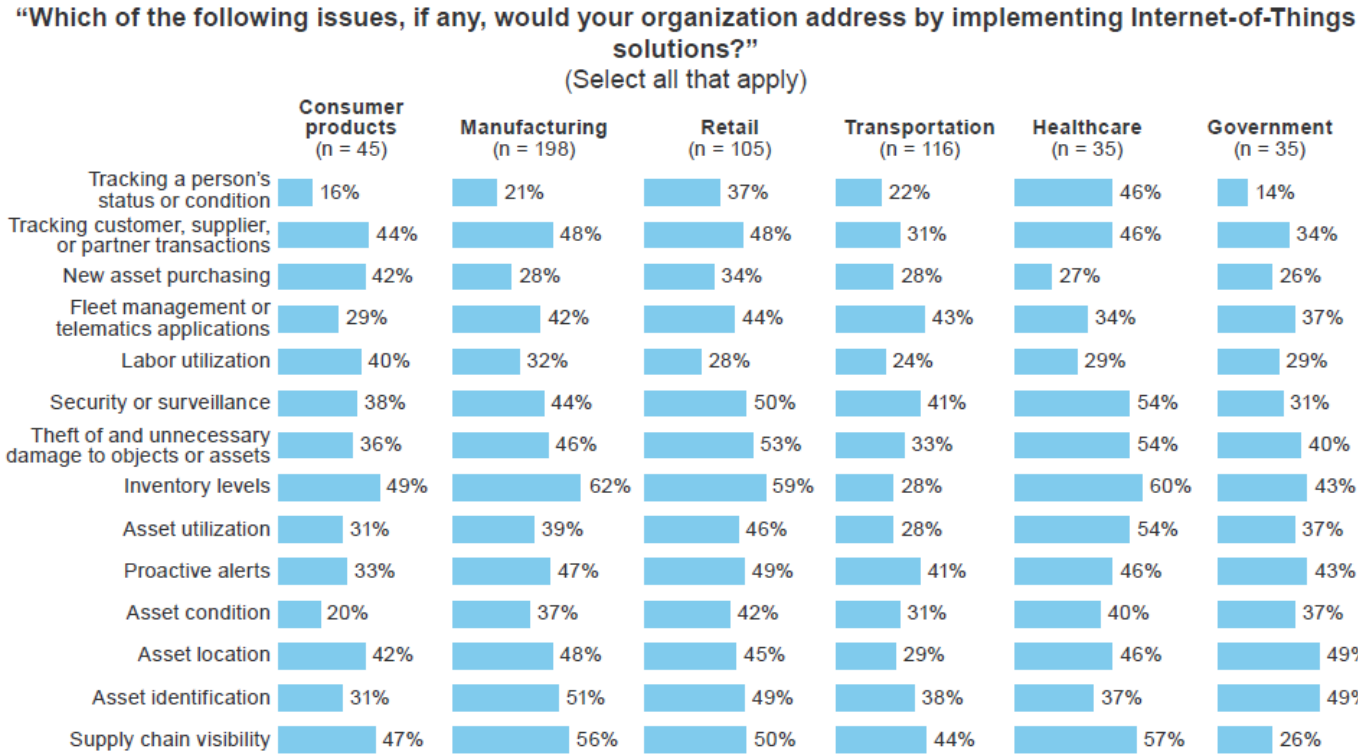
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Supply Chain and Logistics is one of the industries that will benefit the most from this technology. 71% of transportation survey responders said that they plan to implement an Internet-of-Things solution in the next 12 months or are in the process of implementing it.

This same research shows that some of the most important challenges that these organizations plan to address with IoT include: fleet management, security and surveillance, proactive alerts, and supply chain visibility.



Source: Forrester Research

For many years transportation, warehousing, distribution centers, and retailers desired to have visibility of goods as they move through the supply chain. With IoT, not only will companies gain the desired visibility, but also the ability to detect business inefficiencies, protect goods, and reduce accidents.

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